



Vice President for Campus Planning, Infrastructure, and Facilities
 230 Sterrett Dr., Suite 112 (0127)
 Blacksburg, Virginia 24061
 Phone: 540/231-6291 Fax: 540/231-4745

STUDENT ORGANIZATION SUSTAINABILITY INITIATIVE PROPOSAL FORM

Part I- General Information:

Name of Student Organization	Students for Sustainable Practice
Contact/Responsible Person	Erika Tuttobene
Contact Office Held/Title	Club Vice President
Contact Email Address	erikat27@vt.edu
Contact Telephone Number	(805) 720-0412

Part II- Project Cost Information

Estimated Cost of this Proposal	\$18,770.88	See III.C. below
Estimated Savings -	\$2,697.30 annually	See III.D. below
Net Cost of this Proposal =	\$18,770.88 with approximately 84 month period until return on investment	

A. Please describe your sustainability initiative and attach supporting documentation.

Improving the energy efficiency of McBryde Hall through updated stairwell lighting systems, accomplished through replacing aged T8 fluorescent bulbs with occupancy-sensing LED bulbs and sensors, installing daylight harvesting sensors, and cleaning the fixtures. This would be the building's first significant lighting upgrade since 1994. Retrofitting the existing fixtures is considered a low cost, high efficiency approach to reducing Virginia Tech's emissions produced by electricity usage. The current lights run 24 hours a day for safety and security assurance and through the installation of occupancy sensing dimmers as well as daylight harvesting sensors, a minimum projected average of 45% in energy savings can be expected. Upgrading and cleaning these lights will help transition this historic building as Virginia Tech continues to adopt more environmentally-focused changes. This solution also helps reduce waste and cost compared to a full replacement, but will provide a much-needed upgrade to the efficiency and aesthetic value of the building (see attachment 3).

B. How does this initiative help to achieve the goals of the Virginia Tech Climate Action Commitment Resolution and Sustainability Plan?

Sustainability Plan

- Supports goals outlined in the Climate Action Commitment and Policy Memorandum #262 amendments 1, 3, 4, 7, and 10
- Supports continuation of Point 4 - GHG Emissions Reduction through "Energy Usage", and "Electrical Demand Response"
- Supports continuation of Point 7 - Energy Efficiency through "Lighting Retrofits and Occupancy Sensors"
- Supports continuation of Point 10 - Campus Engagement through "Student Involvement and Organizations"

Virginia Tech Policy #5505

- Supports goal of ensuring efficient energy use

Sustainability Annual Report 18-19

- Supports Point 4 - Improved Energy Efficiency through "Addressing Operational Inefficiencies" and "Retro-commissioning"

C. What is the cost of your proposal? Please describe in adequate detail the basis for your cost estimate.

Specifications & Key Notes

- State Electric Supply Company located in Christiansburg, VA is the current supplier for most Virginia Tech lighting and company representative Chris Caldwell provided cost estimates and calculators for project savings
- 64 2-tube lighting fixtures
- 20 tandem fixtures (requiring only 1 relay per two fixtures), 24 single 2-tube fixtures
- 4 stairwells

Material Costs

- Cost of light + ballast for one tube Philips 13T8/MAS/48-840/IF21/P/DIM 10/1 InstantFit (see attachment 4) \$9.46
- Ballast/driver upgrade per fixture \$55
- Relay per separate light fixture \$86
- Sensor for each stairwell doorway \$54
- Daylight harvesting sensor \$80

$(128 \text{ tubes}) \times (\$9.46 \text{ lamp/ballast}) + (64 \text{ fixtures}) \times (\$55 \text{ driver upgrade}) + (44 \text{ separate lighting fixtures}) \times (\$86 \text{ relay}) + (6 \text{ hallway to stairwell entrances}) \times (4 \text{ stairwells}) \times (\$54 \text{ sensor}) + (4 \text{ stairwells}) \times (\$80 \text{ daylight sensor}) = \mathbf{\$10,130.88}$

Labor Costs

With the assistance of Virginia Tech Facilities Services Energy Engineer Lowell Jessee, labor cost was calculated through an estimate of 1 hour per lighting fixture retrofit, totaling 64 hours. With an anticipated labor force of 2 contractors, paid at a rate of \$50 per hour, the following labor cost estimate was reached. This includes cleaning up the fixtures to optimize light effectiveness.

$(64 \text{ fixtures}) \times (1 \text{ hour}) + (2 \text{ contractors}) \times (\$50/\text{hour}) = \mathbf{\$6,400}$

Project Management & Contingency Budget Costs

With the assistance of Virginia Tech Facilities Services Energy Engineer Lowell Jessee, project management cost was calculated through an estimate of 15% of labor cost. An additional 15% of labor cost was factored to account for any unexpected costs that may arise. A final 5% is factored for commissioning costs to ensure functionality. This could likely be handled by Virginia Tech's Engineering Services however, therefore external management may not be necessary.

$(\$6,400 \text{ labor}) \times (.15 \text{ project management budget}) + (\$6,400 \text{ labor}) \times (.15 \text{ contingency budget}) + (\$6,400 \text{ labor}) \times (.05 \text{ commissioning costs}) = \mathbf{\$2,240}$

Total Cost

$(\$10,130.88 \text{ material}) + (\$6,400 \text{ labor}) + (\$2,240 \text{ project management \& contingency}) = \mathbf{\$18,770.88}$

Reference Information

Chris Caldwell, State Electric Supply Co. : chris.caldwell@stateelectric.com, (540) 382-6415 x25061
Lowell Jessee, Virginia Tech Facilities Services, Engineering Operations : ljessee@vt.edu, (540) 231-7305
Dwight Carroll, Virginia Tech Facilities Services, Building Trades : dwcarrol@vt.edu, (540) 321-9434

D. Will your proposal produce cost savings for the University? If so, how much? Please describe in adequate detail the basis for your savings estimate.

The proposed Philip LED lamps have a 115% lifetime improvement (70,000 hours compared to 30,000) expected in comparison to the current lamps (specified in documentation provided by State Electric Supply Co). By accounting for material replacement¹ and labor costs savings² due to extended lamp lifetimes, an estimated annual \$234.88 in labor and \$257.42 in material savings can be expected (see attachment 6). The current lamps (see attachment 5) are discontinued, further highlighting the obsolescence and inefficiency of the existing lighting system, and pose a potential problem with future procurement. The proposed bulbs require 59.4% less wattage input than the existing (32w lamps to 13w lamps), and expected savings from dimming and daylight harvesting features can conservatively be estimated at a combined energy savings of 45%³ with upper estimates up to 80%⁴, potentially during times such as weekends or university holidays. This results in anticipated energy savings of 23,210 kWh per year in electricity costs. Using an estimate of \$.10 cost per kWh, this would result in an annual electricity savings of \$2,205.

E. Is this funding request for a One-Time need or an Ongoing need (please check one)?

One-time

Ongoing

F. Is funding available for this request from another source? If yes, describe the funding (source, amount, etc.)

Virginia Tech Facilities Services typically handles projects of this sort. Due to hopes in meeting quotas for Virginia Tech's energy goals, and since no major-projects are currently planned for McBryde, funding through the Green RFP program would ensure this project is a priority!

¹ "How to Calculate Material Savings from an LED Lighting Retrofit Project." *PKK Lighting Inc.*, 19 June 2019, www.pkklighting.com/how-to-calculate-material-savings-from-an-led-lighting-retrofit-project/.

² "Labor Savings from an LED Lighting Retrofit Project." *PKK Lighting Inc.*, 24 Mar. 2019, www.pkklighting.com/labor-savings-from-an-led-lighting-retrofit-project/.

³ DiLouie, Craig, et al. "Estimating Energy Savings with Lighting Controls." *Lighting Controls Association*, National Electrical Manufacturers Association, 15 Feb. 2017, lightingcontrolsassociation.org/2013/09/16/estimating-energy-savings-with-lighting-controls/.

⁴ "Wireless Occupancy Sensors for Lighting Controls." *Energy Efficiency & Renewable Energy*, U.S. Department of Energy, Dec. 2019, www.energy.gov/sites/prod/files/2019/12/f70/wireless_occupancy_sensor_guide.pdf.

**STUDENT ORGANIZATION SUSTAINABILITY INITIATIVE PROPOSAL FORM
(Continued)**

Prepared By: Erika Tuttobene Vice President - Students for Sustainable Practice Virginia Tech Class of 2021 erikat27@vt.edu (805) 720-0412		Date: November 20, 2020
Lowell Jessee		11/30/20
Reviewed By (Name of Appropriate University Official)		Date
Denny Cochrane		11/30/20
Reviewed By (Name of Office of Sustainability Representative)		Date



Figure 1
(left)

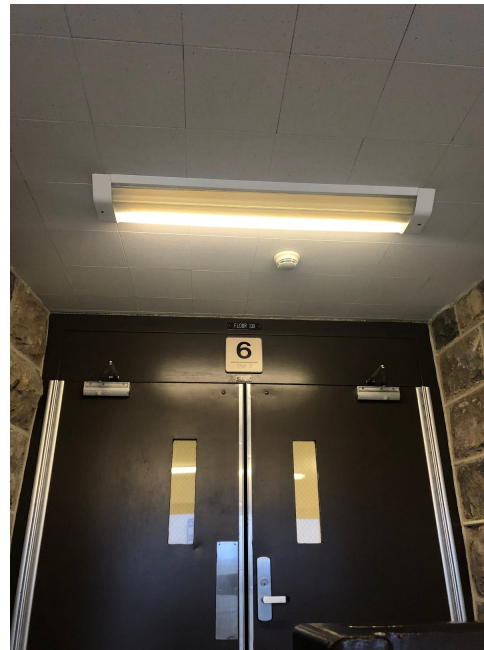


Figure 2
(right)



Figure 3
(left)

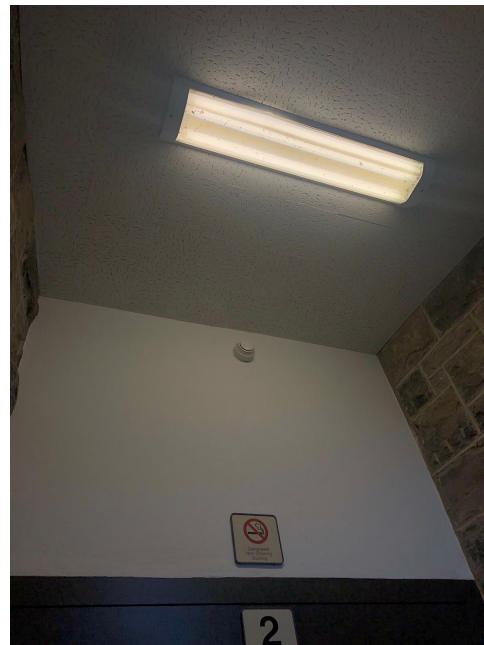


Figure 4
(right)

Notes

- Figures 1, 3: Tandem fixtures
- Figures 2, 4: Single fixtures
- Figures 1, 4: Note debris and insect build-up
- Figure 2: Note bulb failure
- Figure 3: Note example of location well-suited for daylight-harvesting sensor



T8

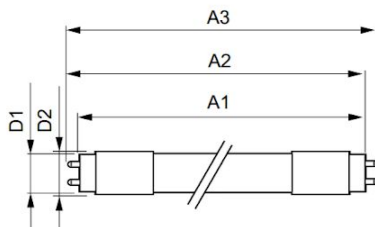
13T8/MAS/48-840/IF21/P/DIM 10/1

Our TLEDs are available in InstantFit (Type A / Type C) or MainsFit (Ballast bypass / Type B) versions. The InstantFit lamps work on a broad variety of ballasts and LED drivers. Only InstantFit has over 15,000 lamp & ballast combinations delivering even light output, energy savings and a long lifetime. Our MainsFit products feature a double-ended design, simplifying installation while a proprietary safety circuit minimizes a shock risk. Lamp sizes range from 2-foot to 8-foot and U-bend with a variety of lumen outputs.

Product data

General Information		Lamp Current (Max)	
Base	G13 [Medium Bi-Pin Fluorescent]	Lamp Current (Max)	400 mA
EU RoHS compliant	Yes	Lamp Current (Min)	130 mA
Nominal Lifetime (Nom)	70000 h	Starting Time (Nom)	0.5 s
Switching Cycle	50000X	Warm Up Time to 60% Light (Nom)	0.5 s
Light Technical		UL Type	Type A - works on ballast Type C - works with dedicated LED driver Type A+C - works with both ballasts and the LED driver
Color Code	841 [CCT of 4100K (841)]	Power Factor (Nom)	0.9
Beam Angle (Nom)	180 °	Voltage (Nom)	277 V
Initial lumen (Nom)	2100 lm	Temperature	
Color Designation	Cool White (CW)	T-Ambient (Max)	45 °C
Correlated Color Temperature (Nom)	4000 K	T-Ambient (Min)	-20 °C
Luminous Efficacy (rated) (Nom)	161.00 lm/W	T-Storage (Max)	65 °C
Color Consistency	<6	T-Storage (Min)	-40 °C
Color Rendering Index (Nom)	82	T-Case Maximum (Nom)	50 °C
LLMF At End Of Nominal Lifetime (Nom)	70 %	Product Data	
Mechanical and Housing		Order product name	13T8/MAS/48-840/IF21/P/DIM 10/1
Product Length	48 in	EAN/UPC - Product	046677473945
Approval and Application		Order code	473942
Energy Efficiency Label (EEL)	Not applicable	Numerator - Quantity Per Pack	1
Energy Saving Product	Yes	Numerator - Packs per outer box	10
Approbation Marks	RoHS compliance UL certificate DLC compliance	Material Nr. (12NC)	929001397834
Energy Consumption kWh/1000 h	- kWh	Net Weight (Piece)	0.220 kg
Energy Certifications	DLC Standard	Model Number	9290013978B

Dimensional drawing



TLED IF MasterClass 4ft 2100lm 4000K

Product	D1	D2	A1	A2	A3
13T8/MAS/48-840/IF21/P/DIM 10/1	25.7 mm	26.3 mm	1198.1 mm	1205.2 mm	1212.3 mm

Philips. (2020) 13T8/MAS/48-840/IF21/P/DIM 10/1

https://www.usa.lighting.philips.com/api/assets/v1/file/content/fp929001397834-pss-en_us/929001397834_NA.en_US.PROF.FP.pdf



T8 Standard

F32T8/TL741 ALTO

Product data

• General Characteristics

Base	Medium Bi-Pin [Medium Bi-Pin Fluorescent]
Base Information	Green Base
Bulb	T8
Energy Saving	Energy Saving
Rated Avg Life [12-Hr Prog St]	36000 hr
Rated Avg Life [12-Hr Inst St]	30000 hr
Rated Avg Life [3-Hr Prog St]	30000 hr
Rated Avg Life [3-Hr Inst St]	24000 hr

• Light Technical Characteristics

Color Code	TL741 [CCT of 4100K]
Color Rendering Index	78 Ra8
Color Designation	TL741
Color Temperature	4100 K
Initial lumen	2600 Lm
Design Mean Lumens	2470 Lm

• Electrical Characteristics

Watts	32 W
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• Environmental Characteristics

Mercury (Hg) Content	1.7 mg
Picogram per Lumen Hour	27 p/LuHr

• Product Dimensions

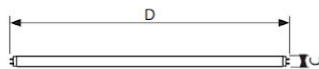
Nominal Length [inch]	48
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• Footnotes

Footnotes Fluorescent/CFL	920 [Circle E- The encircled E means this bulb meets Federal minimum efficiency standards.]
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• Product Data

Product number	281576
Full product name	F32T8/TL741 ALTO
Short product name	F32T8/TL741 ALTO
Pieces per Sku	1
eop_pck_cfg	30
Skus/Case	30
Bar code on pack	46677281571
Bar code on case	50046677281576
Logistics code(s)	927869774118
eop_net_weight_pp	0.001 kg



F32T8/TL741 ALTO



G13

Philips. (2012) F32T8/TL741 ALTO

<https://rexel-cdn.com/Products/PhilipsLighting/F32T8-TL741-ALTO.pdf?i=841F3AD3-AC31-4F41-949F-89B9B5E85D0A>



Lighting Upgrade Worksheet

Prepared for:	Green RFP			Prepared by:	Erika Tuttobene				
City:	Blacksburg	State:	CA	Phone #:	(805)720-0412				
kWh rate:	\$ 0.10								
Area/Space:	McBryde Stairwells								
Description of existing fixture:	T8 Fluorescent 2-lane								
Existing fixture wattage:	59								
Existing quantity:	64								
Description of new fixture:	T8 LED 2-lane Dimmable								
New fixture wattage:	32								
New quantity:	64								
Annual operating hours:	8,760								
No. fixtures with sensor/control:	64								
KW controlled by sensor/control:	2.05	-	-	-	-	-	-	-	-
Sensor/Control reduction in on-hours:	45%	0%	0%	0%	0%	0%	0%	0%	0%
Sensor/Control cost energy savings:	\$ 766.96	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
KW saved:	3.78	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
kWh saved:	23210.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Annual savings:	\$ 2,205.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
	Total Annual KW saved	Total Annual kWh saved		Total Annual Energy Cost Savings		Annual Labor Cost Savings		Annual Material Cost Savings	
	3.78	23,210		\$ 2,205.00		\$ 234.88		\$ 257.42	
	Total Material Cost	Total Labor Cost		Utility Incentives		Other Incentives			
	\$ 10,130.88	\$ 8,000.00		\$ -		\$ -			
	Payback (years):	6.72		Payback (months):		80.66			
Equivalent tons CO ₂ removed:	18								
Equivalent to CO ₂ emissions from the electricity used by	2	homes for one year.							
Equivalent greenhouse gas emissions from	3	passenger cars per year.							
www.stateelectric.com									

Above is a Lighting Upgrade Worksheet provided by vendor State Electric Supply Company. This assisted in calculations of energy savings and payback period. While Virginia Tech pays closer to \$.095 per kWh of energy, for purposes of this document this cost was rounded up to \$.10 per kWh. Note that estimated payback period on document does not account for project management and contingency budget costs. Actual estimated payback period is just under 7 years.

Labor savings were calculated using recommendation from Regency Lighting’s estimating guidelines. If an assumed 10 minutes is required to change a lamp, and labor is compensated at a rate of \$50 per hour (\$8.30 per lamp), which is consistent with project labor requirement estimates, then labor savings can be calculated by how often the replacement of a bulb is required.

Existing lamps:

(8,760 hours per year) / (30,000 hour lifetime of current lamps) = .29 lamp replacements required per year
 (.29 annual replacements) x (128 lamps) = 37.12 replacements annually for all McBryde Stairwell lights
 (37.12 replacement lamps) x (\$8.30 per lamp in labor) = **\$308.10 in total current annual labor costs**

Proposed lamps:

(8,760 hours per year) x (.55 hour usage reduction due to occupancy controls and daylight harvesting) = 4,818 operating hours per year
 (4,818 hours per year) / (70,000 hour lifetime of proposed lamps) = .07 lamp replacements required per year
 (.07 annual replacements) x (128 lamps) = 8.81 replacements annually for all McBryde Stairwell lights

Attachment #6 cont.

$(8.81 \text{ replacement lamps}) \times (\$8.30 \text{ per lamp in labor}) = \mathbf{\$73.12 \text{ in proposed annual labor costs}}$

$(\$308.10 \text{ current estimated labor costs}) - (\$73.22 \text{ proposed estimated labor costs}) = \mathbf{\$234.88 \text{ in labor savings}}$

Material savings were calculated using costs from State Electric Supply Company. Savings were calculated by frequency of replacement, and replacement of ballast was factored into the cost as well.

Existing Lamps:

$(8,760 \text{ hours per year}) / (30,000 \text{ hour lifetime of current lamps}) = .29 \text{ lamp replacements required per year}$

$(.29 \text{ annual replacements}) \times (128 \text{ lamps}) = 37.12 \text{ replacements annually for all McBryde Stairwell lights}$

$(37.12 \text{ replacement lamps}) \times (\$9.18 \text{ per lamp/ballast}) = \mathbf{\$340.76 \text{ in total current annual material costs}}$

Proposed Lamps:

$(8,760 \text{ hours per year}) \times (.55 \text{ hour usage reduction due to occupancy controls and daylight harvesting}) = 4,818 \text{ operating hours per year}$

$(4,818 \text{ hours per year}) / (70,000 \text{ hour lifetime of proposed lamps}) = .07 \text{ lamp replacements required per year}$

$(.07 \text{ annual replacements}) \times (128 \text{ lamps}) = 8.81 \text{ replacements annually for all McBryde Stairwell lights}$

$(8.81 \text{ replacement lamps}) \times (\$9.46 \text{ per lamp/ballast}) = \mathbf{\$83.34 \text{ in proposed annual material costs}}$

$(\$340.76 \text{ in total current estimated annual material costs}) - (\$83.34 \text{ in proposed estimated annual material costs}) = \mathbf{\$257.42 \text{ in proposed annual material savings}}$

Total Annual Savings

$(\$234.88 \text{ labor}) + (\$257.42 \text{ material}) + (\$2,205.00 \text{ energy}) = \mathbf{\$2,697.30}$